

Lowest Total Cost of Ownership, Guaranteed*

It's what's inside that counts...

Are you challenged to reduce both capital and operational expenses without sacrificing staff and patient experience? Do you know most facilities own power exam tables and procedure chairs for 10-15 years?

UMF Medical's Total Cost of Ownership Guarantee can have a major impact on your bottom line. We help reduce overall Total Cost of Ownership for power exam tables and procedure chairs with innovative technology that can meet or exceed your current clinical standards.

HERE'S HOW



Competitive and Flexible Acquisition Programs

- > We will standardize your exam table fleet over time with financing programs and multi-year replacement schedules.
- > Build the table you want! Offering three models in each series, we provide multiple features and accessories to meet your various needs.
- > UMF Medical will maximize your GPO contract or develop local agreements to fit your need.
- > Purchase through your desired medical/surgical distributor of choice.



Delivery – Installation – Disposal

- > Our extensive delivery network can offer custom delivery programs to fit your budget and needs.
- > If you are “stuck” with equipment that no longer meets your needs, but still on your books, we can design programs to remove decommissioned product from your facility, with agreement to purchase UMF Medical equipment.



Life Cycle Management Program

- > **Training/Product Optimization:** Our strategic partnership with the MTMC Sales Team brings you more focused attention from discovery and demo to in-service and installation, and throughout the product life cycle.
- > **Maintenance:** UMF Medical has intentionally designed and engineered our power exam tables and procedure chairs not to require any preventative maintenance; helping to reduce the added monetary burden of yearly service checks.



Service & Repair

- > UMF Medical offers a standard, best-in-industry, 3-year warranty on all power exam tables and procedure chairs.
- > We make it easy for you to request support and information by including a scannable QR code to register your equipment's warranty, and request support.
- > We pride ourselves in providing unparalleled five-star customer service.



Learn more at www.umfmedical.com

*Disclaimer: Facility must meet eligibility requirements as outlined in the LTCO contract. Learn more at www.umfmedical.com